Goldman Sachs 10,000 small businesses



The Goldman Sachs *10,000 Small Businesses* Houston Schedule Summer 2025

Goldman Sachs 10,000 Small Businesses is an initiative to unlock the economic growth and job-creation potential of small businesses across the United States through greater access to business education, financial capital, and business support services. The 10,000 Small Businesses Baltimore curriculum focuses on developing skills that you can apply immediately to address the issues most critical to growing your business. The program consists of 16 convenient learning sessions that include networking events, legal and financial clinics and other business assistance activities.

Growth Plan and Financial Forecasting Workshops are optional but *highly* recommended. These are additional opportunities to meet with your Business Advisor and/or fellow scholars.

MODULE/CLINIC*	DATE	TIME	TIME
		Optional	
Tech On-Boarding (Online)	Tues, May 6		11:00 am – 12:00 pm
Orientation	Tues, May 13		8:00 am – 5:30 pm
Module 1: You & Your Business & Welcome Reception	Thurs, May 15		8:30 am – 7:30 pm
Module 2: Growth & Opportunity	Thurs, May 29		8:30 am – 5:30 pm
Financial Statements Workshop	Thurs, Jun 5		8:30 am – 5:30 pm
Module 3: Money & Metrics	Thurs, Jun 12		8:30 am – 5:30 pm
You are the Lender Clinic & Negotiations Clinic	Tues, Jun 17		10:00 am – 5:00 pm
Module 4: You Are the Leader	Thurs, Jun 26		8:30 am – 5:30 pm
Module 5: It's the People	Thurs, Jul 10		8:30 am – 5:30 pm
Legal Clinic & Growth Plan Workshop	Tues, Jul 15	12:00 pm – 3:00 pm	3:00 pm – 6:00 pm
Module 6: Marketing & Selling	Thurs, Jul 17		8:30 am – 5:30 pm
Digital Marketing Clinic & Financial Forecasting Workshop	Tues, Jul 22	12:00 pm – 3:00 pm	3:00 pm – 6: <u>30</u> pm
Module 7: Operations & Processes	Thurs, Jul 24		8:30 am – 5:30 pm
Module 8: Being Bankable	Thurs, Jul 31		8:30 am – 5:30 pm
Module 9.1: Action for Growth	Wed, Aug 13		8:30 am – 5:30 pm
Module 9.2: Putting it All Together & Graduation	Thurs, Aug 14		8:30 am – 5:30 pm

*Dates subject to change.

In addition to the classroom experience, participants must also complete six to eight hours of out-of-class activities each week. These assignments are an integral part of the program and are designed to help you improve your business while enabling you to fully develop your business growth plans. The additional time commitment outside of class will include:

- One-on-one advisory services to help you develop and implement your tailored plan for growth
- Networks and mentors to help you focus on your most critical business issues and increase business capacity
- · Business support services such as technical assistance
- Time spent completing assignments in advance of each class & value to business owners
- An education program available at no cost for selected participants, and is designed for small business owners who have a business poised for growth

- A practical business entrepreneurship training program that examines business fundamentals through the lens of your actual business experiences
- Comprehensive one-on-one business advisory services to help you develop and implement a business growth plan
- Development of a personalized growth plan tailored to your business
- · Access to technical assistance and coaching